



Aug. Bolten Bulk represents the commercial part of the Aug. Bolten Group, Germany's second-eldest shipping company, and operates a modern fleet of handy-size bulk carriers. The vessels are either own tonnage, chartered or managed vessels and are trading world-wide.

To strengthen and expand our commercial management we are looking for a

## **Chartering Manager (f/m/d)**

to join our team at the earliest possible date.

### **Your responsibilities:**

- Representation of a steadily growing chartering pool of modern and energy-efficient handy-size bulk carriers
- World-wide chartering activities of exclusive as well as company-owned tonnage on both voyage and time-charter-basis
- Attracting new business partners, local and abroad
- Identifying and developing of new business opportunities
- Establishing a trustful relationship with all customers and business partners
- Analyse freight markets, develop and advise long term marine strategies

### **What to expect from us:**

We offer a challenging position with bright prospects in an international setting. Located in the centre of Hamburg, we ensure a modern working environment and flexible working hours. Flat hierarchies and freedom for new ideas provide a creative atmosphere and leave room for individual and professional development.

### **Do you want to join our team?**

If you would like to apply for this position, please send your application preferably by email to our below mentioned contact and include an indication of what you would expect to earn as well as the earliest possible date on which you could join us.

### **Your profile:**

- After an apprenticeship or an university degree in the maritime sector, you have gained essential experience in a similar position in the chartering business of geared bulk carriers, preferably including pool management services
- You are well acquainted with all standard shipping terms and have a deep commercial knowledge of the market along with good negotiation skills
- You have a service-minded, strategic and proactive attitude as well as a stringent structure in your work
- Teamwork, openness, trust and respect underpin all of your dealings, both with colleagues and with your business partners
- You have a very good command of English and preferably also German language skills as well as in-depth knowledge of the MS Office standard software

**Aug. Bolten Bulk GmbH & Co. KG**  
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